# George Mason University College of Education and Human Development School of Sport, Recreation and Tourism Management Sport Management

SPMT 598 CO2 – Special Topics in Sport Management: Professional Sports Teams & Leagues 3 Credits, Summer C 2022

May 31 – August 4 – 7:00PM-8:15PM Synchronous followed by Asynchronous

# **Faculty**

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## **Prerequisites/Corequisites**

Graduate standing or permission of instructor.

## **University Catalog Course Description**

Selected topics reflecting interest in specialized areas of sport management announced in advance. Offered by School of Sport, Recreation, & Tourism Management. May be repeated within the degree for a maximum 6 credits.

#### **Course Overview**

Topics related to sport management/sport and recreation studies. In particular, seven (7) topics will be covered in class:

# 1. Principles of Sports Leadership

Leadership is a critical element to success in any field, and sports are no different. We will discuss in class the basic elements of good leadership that are exhibited by Coaches and General Managers of sports teams. We will also discuss how to develop leaders.

# 2. Developing Teamwork

In sports, it is critical for all members of the team to understand their role on the team and the importance of their ability to work together towards a common goal of winning the game. In the class, we will show how a sports team can achieve this. Also, how this can be applied to any organization.

#### 3. *Motivation*

It is easy to say that a company will only hire "self-motivated" individuals, but that is not always the case. Furthermore, those who are "self-motivated" are human and will still need motivation at times. In sports, you likewise try to recruit only "self-motivated" individuals, but you do not always end up with an entire team of them. We will discuss how to motivate both individuals and the organization.

## 4. *Media Relations*

A big part of sports is media relations. Everything done in professional sports – and to some extent, college and high school sports – is covered extensively by TV, radio, Internet, and print media. It is critical in sports to be able to deal with the media on a daily basis. We will discuss in class the principles of media relations that will help the students have guidelines to deal with the media.

# 5. Crisis Management

In sports, when a crisis occurs with a team or player, it rarely escapes the news. In class, we will discuss how to deal with a crisis internally, as well as externally (with the media).

# 6. *Hiring and Evaluations*

We will discuss the characteristics to look for in hiring the coach/leader of an organization and how they can be evaluated.

# 7. Dealing with Different Situations

I have picked six common situations that happen in sports and will discuss how to handle each situation. These six situations are: Newly-named coach; Extended losing streak; Extended winning streak; Sustaining a winning streak; Sustaining success after a big season; and Rebounding from a poor season.

# 8. *Interviewing*

We will discuss how to interview for a job.

# 9. Owning a Team

Why buy a Sports Team? What are the Objectives of Owners and Challenges in owning a Team?

### **Course Delivery Method**

Under no circumstances, may students participate in online class sessions (either by phone or Internet) while operating motor vehicles. Further, as expected in a face-to-face class meeting, such online participation requires undivided attention to course content and communication.

This course will be delivered online using synchronous and asynchronous formats via Blackboard Learning Management system (LMS) housed in the MyMason portal. You will log in to the Blackboard (Bb) course site using your Mason email name (everything before @masonlive.gmu.edu) and email password. The course site will be available on May 31, 2022. Students must have access to a computer with word processing, Excel, PowerPoint/Google Slides, and a webcam with microphone. The synchronous component will take place M-F from 9am to 11am online, using Blackboard Collaborate.

# Technical Requirements

To participate in this course, students will need to satisfy the following technical requirements:

• High-speed Internet access with standard up-to-date browsers. To get a list of Blackboard's supported browsers see:

 $\underline{https://help.blackboard.com/Learn/Student/Getting\_Started/Browser\_Support\#supported-browsers}$ 

To get a list of supported operation systems on different devices see: <a href="https://help.blackboard.com/Learn/Student/Getting\_Started/Browser\_Support#tested-devices-and-operating-systems">https://help.blackboard.com/Learn/Student/Getting\_Started/Browser\_Support#tested-devices-and-operating-systems</a>

- Students must maintain consistent and reliable access to their GMU email and Blackboard, as these are the official methods of communication for this course.
- Students will need a headset microphone for use with the Blackboard Collaborate web conferencing tool.
- Students may be asked to create logins and passwords on supplemental websites and/or to download trial software to their computer or tablet as part of course requirements.
- The following software plug-ins for PCs and Macs, respectively, are available for free download:
  - o Adobe Acrobat Reader: <a href="https://get.adobe.com/reader/">https://get.adobe.com/reader/</a>
  - Windows Media Player:
     <a href="https://support.microsoft.com/en-us/help/14209/get-windows-media-player">https://support.microsoft.com/en-us/help/14209/get-windows-media-player</a>
  - o Apple Quick Time Player: www.apple.com/quicktime/download/

# Expectations

- Log-in Frequency: Students must actively check the course Blackboard site and their GMU email for communications from the instructor, class discussions, and/or access to course materials at least five times per week. Students are expected to log on each day at 7PM for class, Tuesday and Thursday from May 31 to August 4.
- Participation: Students are expected to actively engage in all course activities throughout the summer term, which includes viewing all course materials, completing course activities, attending the synchronous portion of the course, completing assignments, and participating in course discussions and group interactions.
- Technical Competence: Students are expected to demonstrate competence in the use of all course technology. Students who are struggling with technical components of the course are expected to seek assistance from the instructor and/or College or University technical services.
- Technical Issues: Students should anticipate some technical difficulties during the summer term and should, therefore, budget their time accordingly. Late work will not be accepted based on individual technical issues and will receive a 10% late penalty.
- Workload: Please be aware that this course is <u>not self-paced</u>. Students are expected to meet specific deadlines and due dates listed in the <u>Class Schedule</u> section of this syllabus. It is the student's responsibility to keep track of the course schedule of topics, readings, activities and assignments due.
- Instructor Support: Students may schedule a one-on-one meeting to discuss course requirements, content or other course-related issues. The instructor may conduct these meetings via telephone or web conference. Students should email the instructor to schedule a one-on-one session, including their preferred meeting method and suggested dates/times.
- Netiquette: The course environment is a collaborative space. Experience shows that even an innocent remark typed in the online environment can be misconstrued. Students must always re-

read their responses carefully before posting them, so as others do not consider them as personal offenses. Be positive in your approach with others and diplomatic in selecting your words. Remember that you are not competing with classmates, but sharing information and learning from others. All faculty are similarly expected to be respectful in all communications.

• Accommodations: Online learners who require effective accommodations to insure accessibility must be registered with George Mason University Disability Services.

# **Learner Outcomes or Objectives**

This course is designed to enable students to do the following:

- 1. learn about different aspects of operating a sports team;
- 2. apply principles of leadership exhibited by coaches and general managers;
- 3. gain knowledge about practical leadership and teamwork development;
- 4. study aspects of motivation, media relations, and crisis management;
- 5. identify evaluative criteria for assessing coaches and managers to be hired;
- 6. acquire competence in dealing with a variety of coaching/team scenarios; and
- 7. prepare for the professional sport interviewing process.
- 8. develop an appreciation for the responsibilities of owning a franchise, and
- 9. create a mission statement for a pro sports franchise.

# Professional Standards [Commission of Sport Management Accreditation (COSMA)]

Upon completion of this course, students will have met the following professional standards:

Courses offered in the Sport and Recreation Studies (SRST) graduate program are guided by the principles of COSMA. COSMA (2016, p. 1) "bases its accrediting process on principles, rather than standards." The eight recommended principles are:

- outcomes assessment;
- strategic planning;
- curriculum;
- faculty;
- scholarly and professional activities;
- resources:
- internal and external relationships; and
- educational innovation.

For more information, please see:

Commission of Sport Management Accreditation. (2016, May). Accreditation principles manual & guidelines for self-study preparation. Retrieved November 30, 2016 from <a href="http://www.cosmaweb.org/accreditation-manuals.html">http://www.cosmaweb.org/accreditation-manuals.html</a>

## **Required Texts**

Readings to be provided by the instructor and posted on Blackboard.

#### **Course Performance Evaluation**

Students are expected to submit all assignments on time in the manner outlined by the instructor (e.g., Blackboard, VIA, hard copy).

# • Assignments and/or Examinations

Topic papers: should be three to four pages minimum (double-spaced) in length and cover each of the below listed topics:

#### Tentative Due Dates:

Leadership - June 9
Developing Teamwork - June 16
Motivation - June 23
Crisis Management - June 30
Media Relations - July 5
Owner Mission Statement - July 12
Commander's Stadium - July 19
Newly Hired Coach - July 26
Interviewing - July 21
Situations - July 28

- A. Your writing should be organized. The main point of your argument should be evident, and there is logic in going from A to B.
- B. You have justified your arguments using class material. Remember, you are trying to convince your audience as to the "correctness" of your position. They will be skeptical, and the burden is on you to show proof.
- C. You have synthesized the discussions to create your own ideas.
- D. You offer some implications of your analysis. Try to go beyond the obvious here; but remember, solutions must be critically sound, and there are often tradeoffs involved for any prescription.

# • Policy on Class Participation

Students will be given outlines of the class lectures before the topics will be discussed online. They are to study these outlines and be prepared to discuss, in their *papers or worksheet assignments*, any of the points in the outlines, and how they relate to the sports world.

Clearly, much learning is derived from fellow students' contributions to class discussions and a failure to fully prepare for worksheets, the papers or any online discussion opportunity should be construed as breaking a contract with them. The instructor will offer Blackboard Collaborate opportunities for the class from time to time during the summer term; these sessions will be voluntary and every effort will be made to use a time convenient to everyone.

# • Grading

- Commanders Stadium Paper 20%
- Worksheets 20%
- Topic Papers 60%

## **Grading Scale**

A = 94 - 100	B+ = 88 - 89	C = 60 - 79	A = 94 - 100
A = 90 - 93	B = 84 - 87	F = 0 - 59	A - = 90 - 93
	B- $= 80 - 83$		

## **Professional Dispositions**

See https://cehd.gmu.edu/students/polices-procedures/

## **Class Schedule**

May 31 - Class Organization, Principles of Sports Leadership

June 2 - Principles of Sports Leadership

June 7 - Developing Teamwork

June 9 - Developing Teamwork

June 14 - Motivation

June 16 - Motivation

June 21 - Crisis Management

June 23 - Crisis Management

June 28 - Media Relations

June 30 - Owning a Professional Sports Team

July 5 - Building a Stadium

July 7 - Hiring Staff

July 12 - Evaluating Staff

July 14 - Interviewing for a Job

July 19 - Newly Hired Head Coach - Taking over a new Job

July 21 - Situations

- Dealing with the Following Situations: Losing Streak, Winning Streak

July 26 - Situations

- Coming off a Successful Season, Coming off a Poor Season

July 28 - Organizational Meeting, Developing Leaders

August 2 - Interviewing for a Job

August 4 - Newly Hired Head Coach - Course Recap

Note: Faculty reserves the right to alter the schedule as necessary, with notification to students.

#### **Core Values Commitment**

The College of Education and Human Development is committed to collaboration, ethical leadership, innovation, research-based practice, and social justice. Students are expected to adhere to these principles: http://cehd.gmu.edu/values/.

#### **GMU Policies and Resources for Students**

#### **Policies**

- Students must adhere to the guidelines of the Mason Honor Code (see <a href="https://catalog.gmu.edu/policies/honor-code-system/">https://catalog.gmu.edu/policies/honor-code-system/</a>).
- Students must follow the university policy for Responsible Use of Computing (see <a href="https://universitypolicy.gmu.edu/policies/responsible-use-of-computing/">https://universitypolicy.gmu.edu/policies/responsible-use-of-computing/</a>).
- Students are responsible for the content of university communications sent to their Mason email account and are required to activate their account and check it regularly. All communication from the university, college, school, and program will be sent to students **solely** through their Mason email account.
- Students with disabilities who seek accommodations in a course must be registered with George Mason University Disability Services. Approved accommodations will begin at the time the written letter from Disability Services is received by the instructor (see <a href="https://ds.gmu.edu/">https://ds.gmu.edu/</a>).
- Students must silence all sound emitting devices during class unless otherwise authorized by the instructor.

## Campus Resources

- Support for submission of assignments to Tk20 should be directed to <a href="tk20help@gmu.edu">tk20help@gmu.edu</a> or <a href="https://cehd.gmu.edu/aero/tk20">https://cehd.gmu.edu/aero/tk20</a>. Questions or concerns regarding use of Blackboard should be directed to <a href="https://its.gmu.edu/knowledge-base/blackboard-instructional-technology-support-for-students/">https://its.gmu.edu/knowledge-base/blackboard-instructional-technology-support-for-students/</a>.
- For information on student support resources on campus, see <a href="https://ctfe.gmu.edu/teaching/student-support-resources-on-campus">https://ctfe.gmu.edu/teaching/student-support-resources-on-campus</a>

# Notice of mandatory reporting of sexual assault, interpersonal violence, and stalking:

As a faculty member, I am designated as a "Responsible Employee," and must report all disclosures of sexual assault, interpersonal violence, and stalking to Mason's Title IX Coordinator per University Policy 1202. If you wish to speak with someone confidentially, please contact one of Mason's confidential resources, such as Student Support and Advocacy Center (SSAC) at 703-380-1434 or Counseling and Psychological Services (CAPS) at 703-993-2380. You may also seek assistance from Mason's Title IX Coordinator by calling 703-993-8730, or emailing <a href="mailto:titleix@gmu.edu">titleix@gmu.edu</a>.

For additional information on the College of Educate website <a href="https://cehd.gmu.edu/students/">https://cehd.gmu.edu/students/</a> .	tion and Human Development, please visit our